

0/F3 ESTABLISHING COST RATES

Grade	Director	Associate	Architect	Technican	Assistant
Annual employment cost					
Salary	£60,000	£47,500	£40,000	£35,000	£28,000
National Insurance	£7,200	£5,700	£4,800	£4,200	£3,360
Other employment costs	£12,000	£7,500	£6,000	£3,000	£2,000
Overhead allowance	£36,000	£28,500	£24,000	£21,000	£16,800
Total annual cost	£115,200	£89,200	£74,800	£63,200	£50,160
Hourly employment cost					
Gross hourly cost	£59.08	£45.74	£38.36	£32.41	£25.72
Productivity factor	60%	70%	70%	75%	75%
Factored hourly cost	£98.47	£65.34	£54.80	£43.21	£34.29
Hourly charge-out rate					
Profit %age	20%	25%	25%	30%	30%
Profit	£19.69	£16.34	£13.70	£12.96	£10.29
Charge-out rate	£118.16	£81.68	£68.50	£56.18	£44.58